

Photo Credit:  
**Brady Ross**  
Plant Maintenance Lineman 2  
Greenup, Kentucky



# ARMSTRONG®



**PUBLIC  
PRIVATE  
PARTNERSHIPS**



# Table of Contents

**04** | Capable

**08** | Comfortable

**12** | You're Invited - Come With Us

At Armstrong, Public Private Partnerships are **OUR CALLING.**

For 75 years, we have been partners with public entities—large and small—to keep our neighbors connected to **each other** and **the world.**

# Capable

Armstrong's preventative maintenance program helps achieve a network availability rate of **99.999%**.

|| Many of the services that we offer now are not even available in some of the largest cities in the United States. And, we've been offering them in rural and suburban counties throughout our footprint for many years. ||



**Jeff Ross**  
President, Armstrong



An estimated **4 million devices** connect to our advanced network every month.



Over **350,000** homes & businesses are connected to our advanced broadband network.



We are a **trusted partner** to **thousands** of community anchor institutions.





Armstrong has invested in the latest **security & technology** that automatically detects and blocks thousands of cyber security threats.

**24/7/365** Network Monitoring.

|| Many of the services that we offer now are not even available in some of the largest cities in the United States. And, we've been offering them in rural and suburban counties throughout our footprint for many years. ||



Our **Network Operations Center** provides proactive problem detection and reporting.



We expand our network capacity by **30-40%** every two years.





**ARMSTRONG®**



Serving 6 States as  
America's **11th largest**  
Multiple System Operator.

**Armstrong is the largest  
broadband provider**  
with its headquarters  
in **Appalachia.**

Since **1946**, we have  
been **innovators in the  
telecommunications industry.**

**ASHLAND, OH**

1969 - Office opens for business  
1985 - Basic cable is expanded  
1997 - Internet offering is made available

**BUTLER, PA**

1963 - Office opens for business  
1998 - Internet offering is made available

**GROVE CITY, PA**

1975 - Construction begins  
1980 - Cable services are expanded

**HARRISVILLE, WV**

2010 - Cable tv is made available  
1999 - Internet offering is made available

**MEDINA, OH**

1980 - Office opens for business  
2021 - The fastest home internet in the nation becomes available

**SOUTH POINT, OH**

1984 - Telephone office is aquired  
1996 - Cable television is introduced  
1999 - Internet offering is made available

**ADDISON, NY**

1962 - Addison Telephone system is purchased  
2022 - P3 Project with the State of NY passing more than 40,000 homes

**BOARDMAN, OH**

1974 - First cable customer is connected  
2000 - Internet offering is made available

**CONNELLSVILLE, PA**

1966 - First cable customer in Connellsville is offered 12 channels  
1997 - Internet offering is made available

**HAMLIN, WV**

1960 - Telephone system is aquired  
1970 - Cable television is introduced  
1999 - Internet offering is made available

**MEADVILLE, PA**

1990 - Armstrong purchases system  
1995 - Our internet product is launched and installed in Crawford County School District

**RISING SUN, MD**

1961 - Rising Sun telephone system is acquired, and office is open for business  
1981 - Cable tv is available

**ZELIENOPLE, PA**

1967 - Office opens for business  
1998 - Internet offering is made available





# Comfortable

with **Public Private Partnerships**

// There are few companies who understand how to deliver for public officials and their priorities like Armstrong. //



Commissioner Leslie Osche  
Chair, Butler County Commissioners



**4,000+ Miles of Fiber**

If we stretched the fiber we have built in **Public Private Partnerships** from one end to the other - it would stretch from **San Diego, CA** to **Halifax, Nova Scotia**, and beyond.





We've brought nearly **30,000** previously unserved homes State-of-the-Art broadband service in **P3 Programs**.

Armstrong has extensive Tribal, Local, State, and Federal **P3 experience**.

There are few companies who understand how to deliver for public officials and their priorities like Armstrong.

**P3 Projects** are managed locally by **Armstrong employees**.

**P3 Projects** are given priority for efficient deployment, timely delivery, and **cost-effectiveness**.





**Armstrong is family owned and operated with 3rd generation leadership that is proud to be part of the communities we serve.**

# Come With Us

You are invited...



The average tenure of an Armstrong employee is **13.5 years**.



Nearly 10% of our workforce has **30+ years** of service with Armstrong.



When the bigger tech companies are laying off, **We Are Hiring!**



We are a **2x Winner** of CableFax Magazine's Independent Operator of the Year.

Our Net Promoter Score is among the industry's highest at **66.3%**.

**Armstrong is family owned and operated with 3rd generation leadership that is proud to be part of the communities we serve.**

Armstrong has a **75 year** track record of growth.

We are backed by the **Armstrong Group**.







**BREAKING BREAD**

**ARMSTRONG  
HEALING  
HEROES**



Armstrong continually invests millions of dollars in our **unmatched broadband network** to meet customer needs and stay ahead of future demand. Our employees are your family, friends, and neighbors. Their dedication to customer service sets us apart as an industry leader. In addition to providing your broadband, television, and telephone services, we believe it's our responsibility to be good community partners, through sponsorships and outreach programs like **Breaking Bread** and **Healing Heroes**. When you support Armstrong, you support your community.

**ARMSTRONG®**

**Employee Name**

Employee Position

One Armstrong Place, Butler, PA 16001  
724-283-5555 Ext. 5555 • Cell: 724-555-5555  
EName@agoc.com • armstrongonewire.com

[ArmstrongOneWire.com](http://ArmstrongOneWire.com)

**ARMSTRONG GROUP**

**ARMSTRONG®**



**ARMSTRONG  
DEVELOPMENT**

